

KOMATSU

Creating value together

Komatsu Ltd.



Corporate Profile 2023

Profile

Company name	Komatsu Ltd.
President and Chief Executive Officer	Hiroyuki Ogawa
Established	May 13, 1921

Head office

2-3-6 Akasaka, Minato-ku, Tokyo 107-8414, Japan

[Temporary relocation of headquarters]

Location : Shiodome Building, 1-2-20, Kaigan, Minato-ku, Tokyo
Relocation period : January, 2024 – December, 2026 (planned)

Main businesses

Manufacture and sale of construction and mining equipment, utility equipment (compact machines), forest machines, industrial machinery and others

Common stock

¥69,660 million
(In accordance with generally accepted accounting principles in the United States of America.)

Affiliated companies (As of March 31, 2023)

Consolidated subsidiaries:	211
Companies accounted for by the equity method:	40
Komatsu Ltd. (Parent company):	1
Total:	252

Number of employees (As of March 31, 2023)

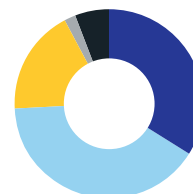
Consolidated:	64,343
Non-consolidated:	12,208
Average age:	40.9
Average years of service:	16.4

Stock and shareholders (As of March 31, 2023)

Stock listings:	TSE Preime
Securities code:	6301 (Japan)
Shares of common stock issued and outstanding:	973,450,930 shares
One unit (tangen) of shares:	100
Number of shareholders:	216,078

● Shareholders

Financial	33.9%	183 shareholders / 330,679,211 shares
Foreign	40.4%	1,184 shareholders / 393,849,560 shares
Individual and other	17.8%	213,040 shareholders / 173,635,235 shares
Corporate	2.0%	1,589 shareholders / 19,926,581 shares
Securities	5.6%	82 shareholders / 55,360,343 shares

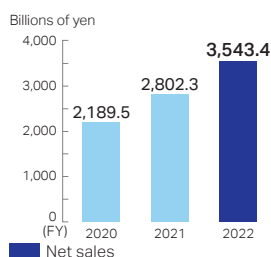


* Percentage figures are shown after dropping the last two places of decimals.

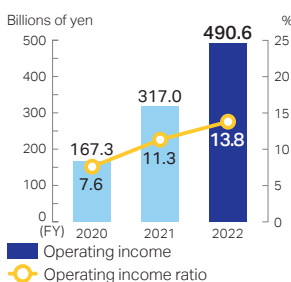
* 27,445,481 shares of treasury stock is included in "Individual and other" category.

Financial highlights (Consolidated)

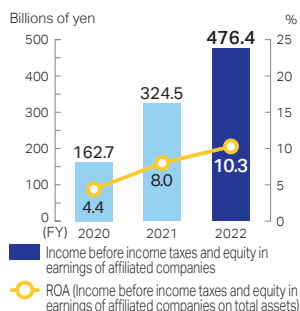
● Net sales



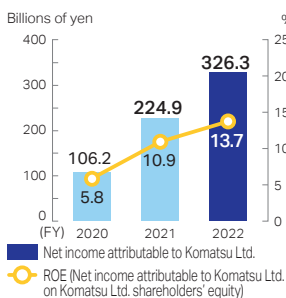
● Operating income and operating income ratio



● Income before income taxes and equity in earnings of affiliated companies and ROA



● Net income attributable to Komatsu Ltd. and ROE

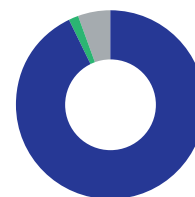


● Total assets / Shareholders' equity

	FY2020	FY2021	FY2022
Total assets	3,784.8	4,347.5	4,875.8
Shareholders' equity	1,912.2	2,232.5	2,539.6

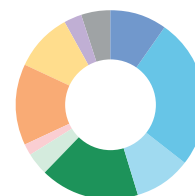
● Sales by segment (FY2022)

(To outside customers)	
Construction, mining and utility equipment	92.8% ¥3,286.7 billion
Retail finance	1.9% ¥67.8 billion
Industrial machinery and others	5.3% ¥188.9 billion

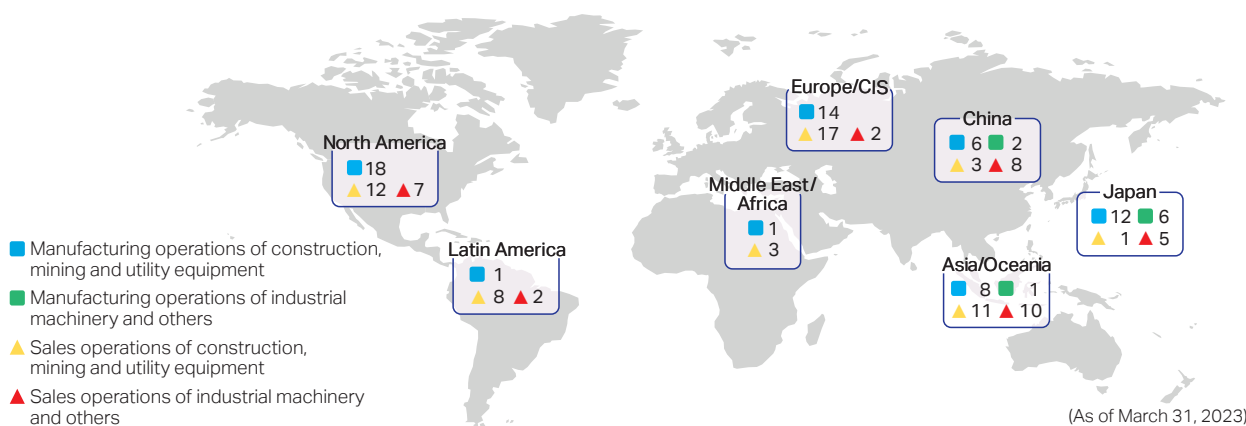


● Sales breakdown of construction, mining and utility equipment by region (FY2022)

Japan	10%
North America	26%
Europe	10%
Latin America	17%
CIS	4%
China	2%
Asia	14%
Oceania	10%
Middle East	3%
Africa	5%



Global operations



(As of March 31, 2023)

Main products

Construction, mining and utility equipment

Construction and mining equipment



Hydraulic excavator



Wheel loader



Bulldozer



Electric rope shovel



LHD



Dump truck



Motor grader



Mini hydraulic excavator



Electric forklift truck



Harvester

Recycling equipment



Mobile crusher

Parts and attachments



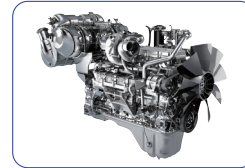
Bucket tooth, Undercarriage

Tunneling machines



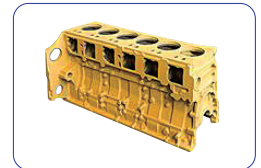
Shield machine

Engines



Engine

Casting products



Cylinder block

Industrial machinery and others

Metal forging and stamping presses



Large size presses

Sheet-metal machines



Underwater fiber laser cutting machine

Machine tools



Transfer machines

Temperature-control equipment for semiconductor manufacturing



DI-water heater

Lithography light source for semiconductor manufacturing



Lightsources used in semiconductor lithography

Mid-term management plan DANTOTSU Value - Together, to "The Next" for sustainable growth

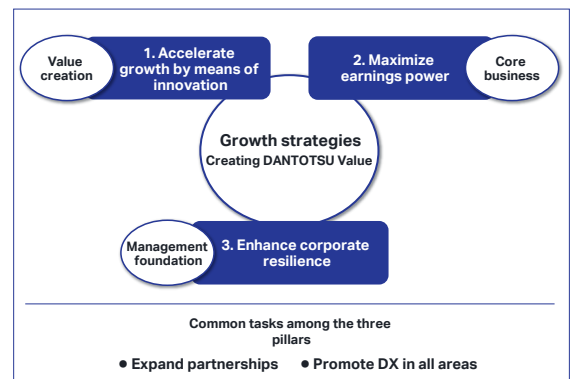
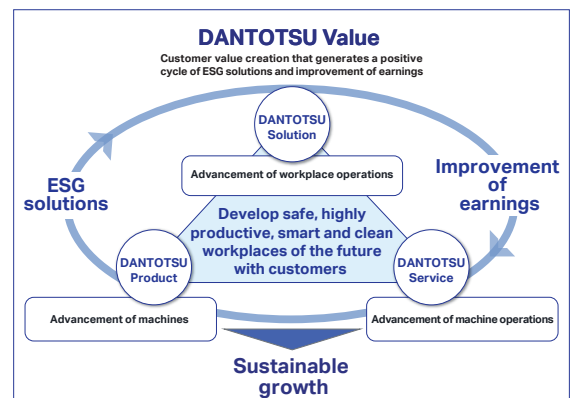
Komatsu embarked on the new three-year mid-term management plan with the goal of the fiscal year ending March 31, 2025, from April, 2022 to ensure sustainable growth in the next 100 years. We will strive to create new value in order to take steady steps forward to the next stage for the workplace of the future and pass on a sustainable future to the next generation.

DANTOTSU Value

We are striving to achieve our vision of developing safe, highly productive, smart and clean workplaces of the future, together with customers, through the growth strategies of the mid-term management plan. To this end, we are working to create DANTOTSU Value which integrates DANTOTSU Products (advancement of machines), DANTOTSU Service (advancement of machine operations), and DANTOTSU Solutions (advancement of workplace operations). With this creation of customer value that generates a positive cycle for improvement of earnings and ESG resolutions, we will strive for sustainable growth.

Three pillars of growth strategies and efforts of focus

In the mid-term management plan, we have continued to emphasize the previous plan's sustainability management in which we work for sustainable growth through a positive cycle for improvement of earnings and ESG resolutions, and have defined three new pillars of growth strategies, consisting of (1) Accelerate growth by means of innovation, (2) Maximize earnings power, and (3) Enhance corporate resilience. By continuing to focus investments to create value in growth areas and maximizing earning opportunities in existing areas, we will work to further improve profitability and build an operational structure that is resilient to demand changes. Additionally, concerning our management foundation that supports these efforts, we will enhance our corporate capabilities to improve operational efficiency and respond to changes in the external environment.



For detailed information, please visit the following website. <https://www.komatsu.jp/en>

KOMATSU

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