

KOMATSU

Creating value together

Komatsu Ltd.



Corporate Profile 2024

Profile

Company name Komatsu Ltd.

President and Chief Executive Officer Hiroyuki Ogawa

Established May 13, 1921

Head office
Shiodome Building, 1-2-20, Kaigan, Minato-ku,
Tokyo 105-8316, Japan

Main businesses

Manufacture and sale of construction and mining equipment, utility equipment (compact machines), forest machines, industrial machinery and others

Common stock

¥70,336 million
(In accordance with generally accepted accounting principles in the United States of America.)

Affiliated companies (As of March 31, 2024)

Consolidated subsidiaries: 208
Companies accounted for by the equity method: 42
Komatsu Ltd. (Parent company): 1
Total: 251

Number of employees (As of March 31, 2024)

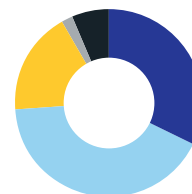
Consolidated: 65,738
Non-consolidated: 12,285
Average age: 41.2
Average years of service: 16.7

Stock and shareholders (As of March 31, 2024)

Stock listings: TSE Prime
Securities code: 6301 (Japan)
Shares of common stock issued and outstanding: 973,810,620 shares
One unit (tangen) of shares: 100
Number of shareholders: 254,214

Shareholders

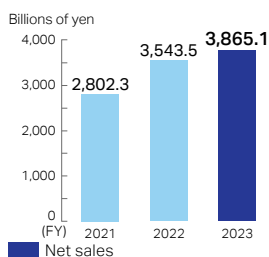
- Financial **32.2%**
186 shareholders / 314,047,453 shares
- Foreign **41.7%**
1,355 shareholders / 406,567,917 shares
- Individual and other **17.8%**
250,772 shareholders / 174,182,585 shares
- Corporate **2.0%**
1,813 shareholders / 19,532,195 shares
- Securities **6.1%**
88 shareholders / 59,480,470 shares



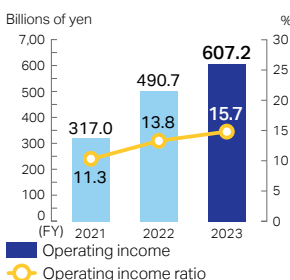
* Percentage figures are shown after dropping the last two places of decimals.
* 27,422,667 shares of treasury stock is included in "Individual and other" category.

Financial highlights (Consolidated)

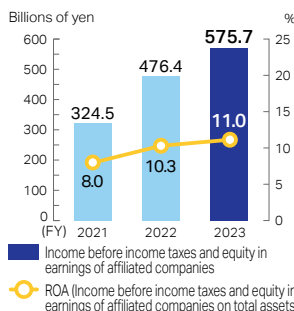
Net sales



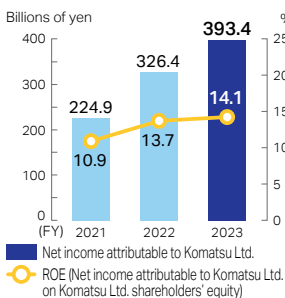
Operating income and operating income ratio



Income before income taxes and equity in earnings of affiliated companies and ROA



Net income attributable to Komatsu Ltd. and ROE

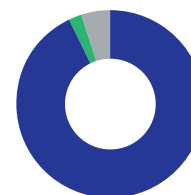


Total assets / Shareholders' equity

	FY2021	FY2022	FY2023
Total assets	4,347.5	4,875.8	5,636.7
Shareholders' equity	2,232.5	2,539.6	3,033.6

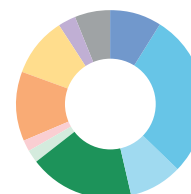
Sales by segment (FY2023)

- Construction, mining and utility equipment **92.9%**
¥3,591.4 billion
- Retail finance **2.1%**
¥80.9 billion
- Industrial machinery and others **5.0%**
¥192.8 billion

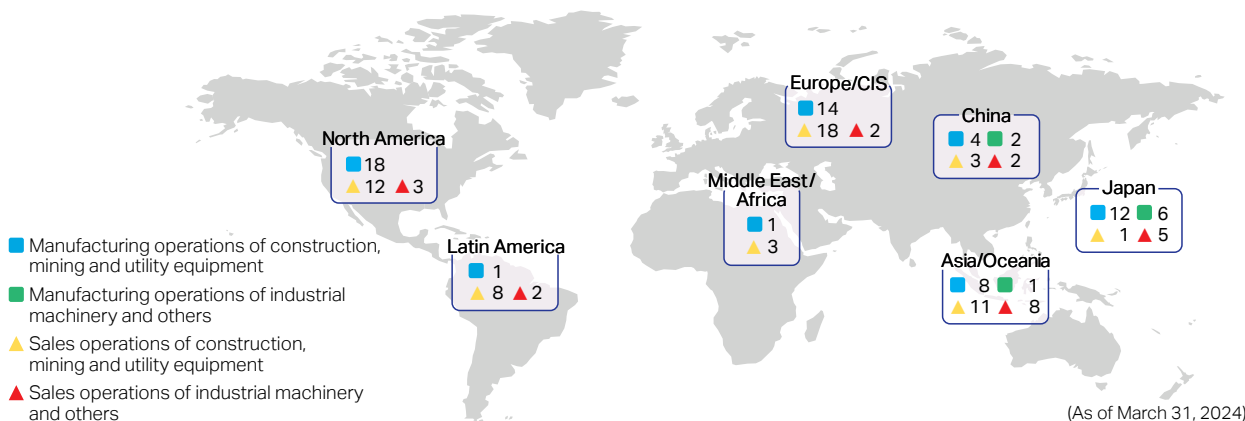


Sales breakdown of construction, mining and utility equipment by region (FY2023)

- Japan **9%**
- North America **28%**
- Europe **9%**
- Latin America **18%**
- CIS **2%**
- China **2%**
- Asia **12%**
- Oceania **10%**
- Middle East **3%**
- Africa **6%**



Global operations



Main products

Construction, mining and utility equipment

Construction and mining equipment



Hydraulic excavator



Wheel loader



Bulldozer



Articulated dump truck



Motor grader



Electric rope shovel



Dump truck



Load haul dump



Mini hydraulic excavator



Forklift

Forest machinery



Harvester



Forwarder



High reach demolition



Breaker



Consumables, Maintenance parts

Utility equipment (Compact machines)

Industrial machinery and others

Metal forging and stamping presses



Large size presses

Sheet-metal machines



Underwater fiber laser cutting machine

Machine tools



Transfer machines

Lithography light source for semiconductor manufacturing



Lightsources used in semiconductor lithography

Temperature-control equipment for semiconductor manufacturing



DI-water heater

Mid-term management plan DANTOTSU Value - Together, to "The Next" for sustainable growth

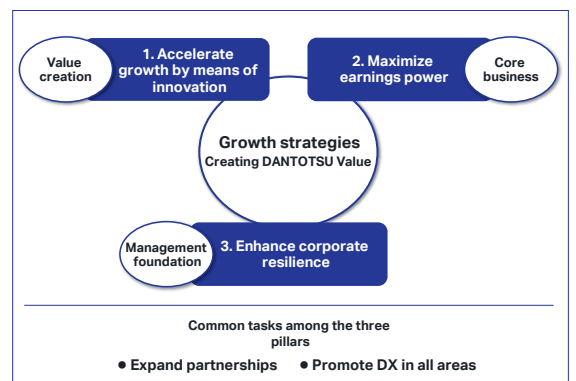
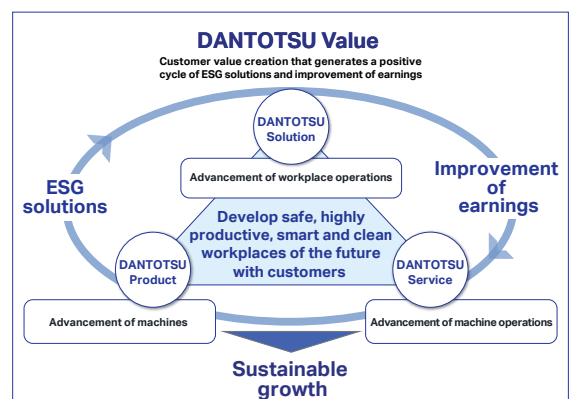
Komatsu embarked on the new three-year mid-term management plan with the goal of the fiscal year ending March 31, 2025, from April, 2022 to ensure sustainable growth in the next 100 years. We will strive to create new value in order to take steady steps forward to the next stage for the workplace of the future and pass on a sustainable future to the next generation.

DANTOTSU Value

We are striving to achieve our vision of developing safe, highly productive, smart and clean workplaces of the future, together with customers, through the growth strategies of the mid-term management plan. To this end, we are working to create DANTOTSU Value which integrates DANTOTSU Products (advancement of machines), DANTOTSU Service (advancement of machine operations), and DANTOTSU Solutions (advancement of workplace operations). With this creation of customer value that generates a positive cycle for improvement of earnings and ESG resolutions, we will strive for sustainable growth.

Three pillars of growth strategies and efforts of focus

In the mid-term management plan, we have continued to emphasize the previous plan's sustainability management in which we work for sustainable growth through a positive cycle for improvement of earnings and ESG resolutions, and have defined three new pillars of growth strategies, consisting of (1) Accelerate growth by means of innovation, (2) Maximize earnings power, and (3) Enhance corporate resilience. By continuing to focus investments to create value in growth areas and maximizing earning opportunities in existing areas, we will work to further improve profitability and build a corporate structure that is resilient to volatility. Additionally, concerning our management foundation that supports these efforts, we will enhance our corporate capabilities to improve operational efficiency and respond to changes in the external environment.



For detailed information, please visit the following website. <https://www.komatsu.jp/en>

KOMATSU

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